



VALUE ADDED SERVICES RATE TABLE (EU)

Upon inbound delivery of products by brand partner	
Warehouse quality control	
Polybag flatpack	EUR 0.55
Polybag hanging	EUR 0.63
Sticker products without a (functioning) label with barcode	EUR 37/hour
Reboxing	EUR 37/hour
Process unannounced or unidentifiable stock	EUR 37/hour
Refurbishment	EUR 6.60
Defect discovery	EUR 25/defect(s)*
Photography	
Packshot imagery (3)*	EUR 22/style of same colour
Model plus packshot imagery (5)*	EUR 42/style of same colour
Upon return of a product by a customer	
Refurbishment	EUR 6.60
B2B outbound	
Sending products from Otrium's warehouse to a third party or back to brand partner	
Pick from inventory and pack as preparation for shipment ('pick and pack')	EUR 0.77
Transport	Estimate upon request
Donation to Otrium's recycling partners or charity	
Recycling	EUR 0.30
Charity	Estimate upon request
Transport	Estimate upon request

Notes:

- Rates in this table are (i) subject to changes, (ii) per unit unless otherwise noted and (iii) excluding VAT.
- This table reflects Otrium's standard prices as currently applicable for services needed to enable the sale or the business-to-business shipping or donation of brand partners' products stored in Otrium's warehouse.
- As regards **defect discovery**, the process verifies by random sampling whether: (i) the product information reflected by barcodes of products is in accordance with the stock list delivered by the brand partner pursuant to the Otrium Supply Terms (one charge applies for each discovery of one or more defects in respect of the same barcode); (ii) imagery provided is in accordance with the Otrium Supply Terms (one charge applies for each discovery of one or more defects in respect of the same style); and (iii) the physical appearance of the products matches with the physical product tags (one charge applies for each discovery of a non-matching product). For clarity, remedial actions needed to enable the sale of the products will be charged separately in accordance with this rate table.
- As regards **photography**, packshot imagery consists of three images: (i) front, (ii) back, (iii) detail; and model plus packshot imagery consists of five images: (i) front model, (ii) back model, (iii) side model, (iv) ghost (IVM), (v) detail.
- Costs of donating to Otrium's recycling partners or charity are in addition to 'pick and pack' and transport costs.
- The current rates for a **cycle count** of brand partners' products are available upon request.
- Products stored but at request not offered to the public through Otrium's Marketplace, attract, at Otrium's sole and absolute discretion, a **storage** fee of either EUR 0.007 per product per day or EUR 2.50 per pallet per week.
- Please contact your account manager in case of any questions.